

AAIA[®] **Automotive Aftermarket**
Industry Association

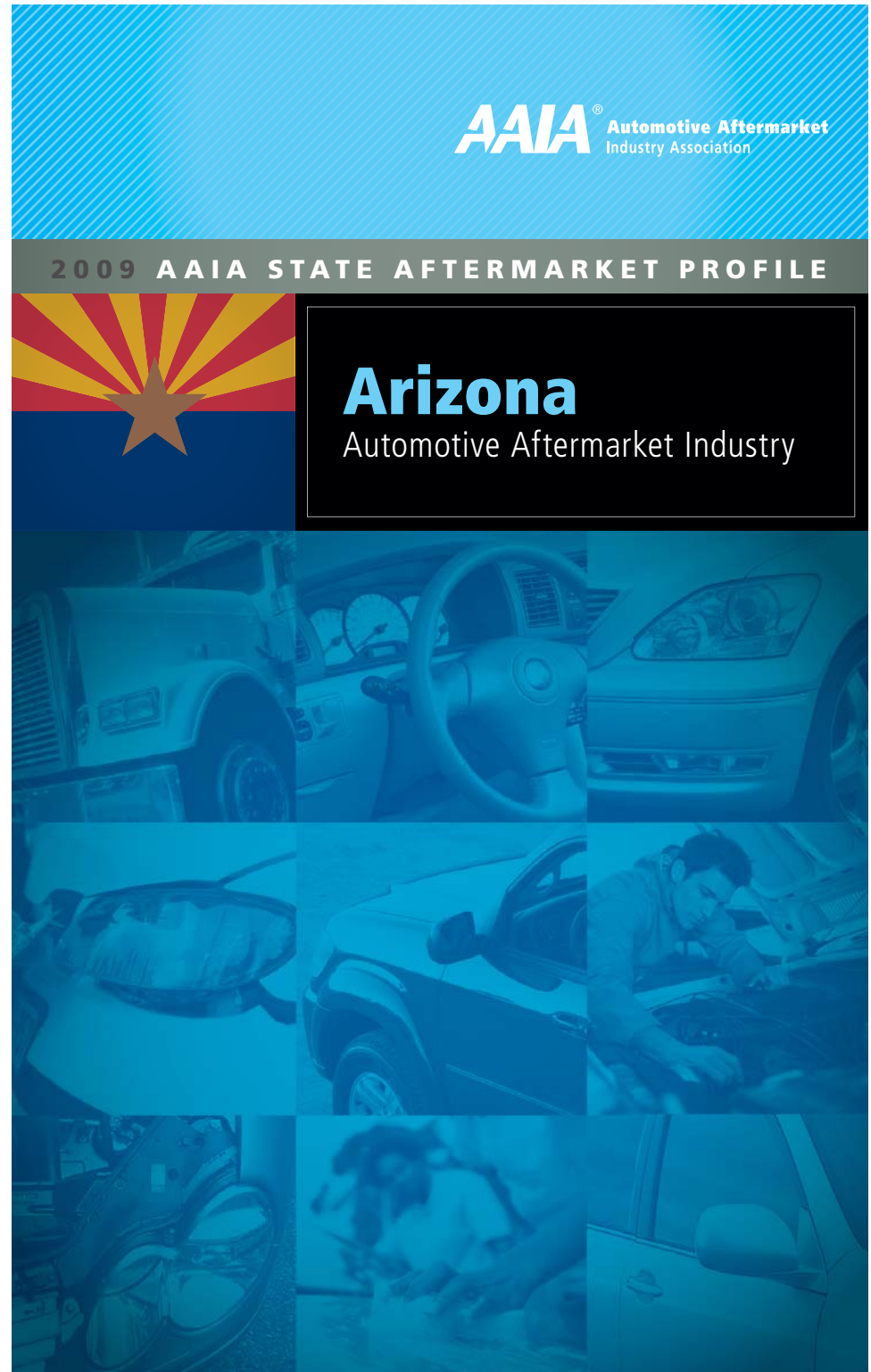
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2009 AAIA STATE AFTERMARKET PROFILE



Arizona

Automotive Aftermarket Industry

Arizona's Automotive Aftermarket Industry

Summary:

The aftermarket industry supplies the products and services that are fundamental to the proper maintenance and repair of passenger cars, minivans, sports cars, pickups, heavy-duty and sport utility vehicles. Our industry manufactures, distributes and sells motor vehicle parts, accessories, service, tools, equipment, materials and supplies. Typically, aftermarket jobs are located in repair shops, automotive parts stores, warehouse distributors, and tire dealerships.

Arizona's aftermarket industry is vital to the state's economy. The state employs 41,108 people in the aftermarket industry, representing roughly 1.6% of the state's total workforce, and is home to over 4.5 million vehicles. Annual aftermarket sales in Arizona are approximately \$6 billion.

Aftermarket Employment

	<u>Employees</u>
Motor Vehicle Parts Manufacturing	3,116
Motor Vehicle Wholesalers of Parts and Supplies	5,450
Automotive Parts, Accessories and Tire Stores	12,164
Automotive Repair and Maintenance	20,378
TOTAL AFTERMARKET EMPLOYMENT	41,108
State Population	6,353,421
State Employment	2,647,691
Aftermarket Employment - Percent of State Population	0.6%
Aftermarket Employment - Percent of State Employment	1.6%

Aftermarket Establishments

	<u>Establishments</u>
Motor Vehicle Parts Manufacturing	54
Motor Vehicle Wholesalers of Parts and Supplies	300
Automotive Parts, Accessories and Tire Stores	1,271
Automotive Repair and Maintenance	2,230
TOTAL AFTERMARKET ESTABLISHMENTS	3,855
Number of Employees Per Establishment	10.7

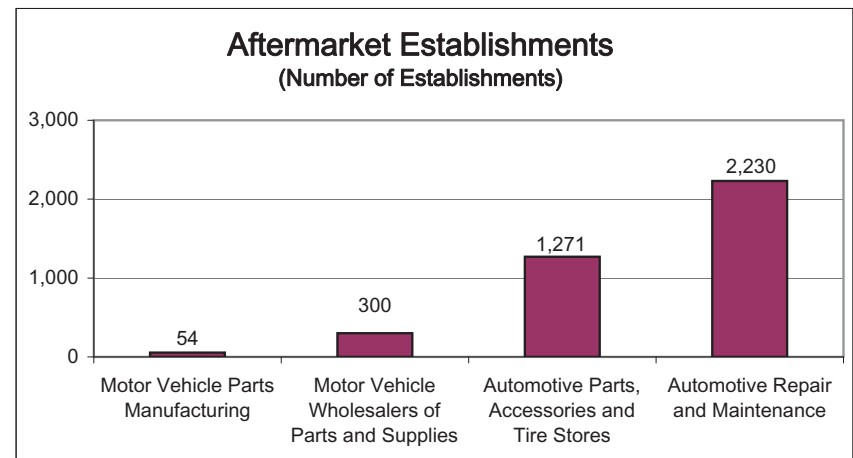
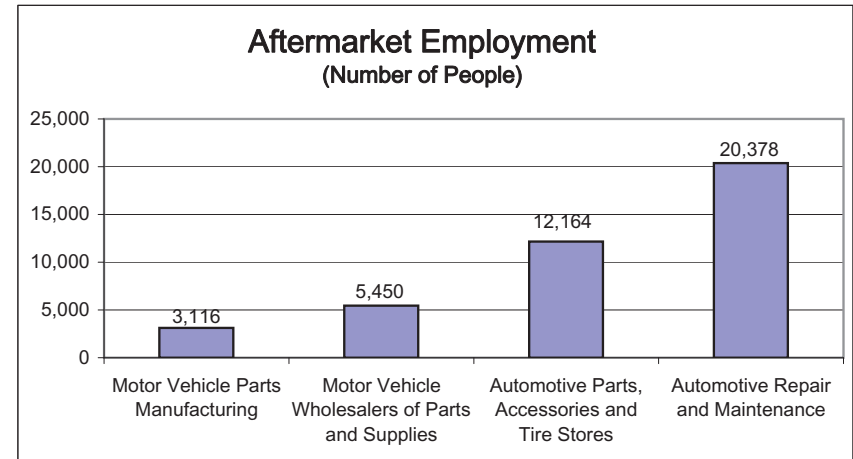
Aftermarket Sales

	<u>Sales</u>
TOTAL AFTERMARKET SALES	\$6,020,444,411

Registered Vehicles

	<u>Vehicles</u>
Cars and Light Trucks (Classes 1-3)	4,280,899
Medium and Heavy Duty Trucks (Classes 4-8)	228,524
TOTAL REGISTERED VEHICLES	4,509,423
Vehicles Per Person	0.71

Nationally, the U.S. aftermarket industry is a major contributor to the U.S. economy. It generates annual sales of approximately \$285.5 billion (2.1 percent of the U.S. GDP), as it provides the products and services needed to support the nation's 250 million registered vehicles and 206 million licensed drivers. In addition, the aftermarket employs 4.4 million people nationwide, representing about 3.3 percent of the workforce.



Sources: AAIA, U.S. Department of Commerce, U.S. Department of Labor, R.L. Polk & Company

Note: All values are from 2007.