



AAIA[®] **Automotive Aftermarket**
Industry Association

7101 Wisconsin Avenue, Suite 1300
Bethesda, MD 20814

Phone 301-654-6664
Fax 301-654-3299
Web Site www.aftermarket.org
E-mail aaia@aftermarket.org



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2009 AAIA STATE AFTERMARKET PROFILE



California
Automotive Aftermarket Industry



California's Automotive Aftermarket Industry

Summary:

The aftermarket industry supplies the products and services that are fundamental to the proper maintenance and repair of passenger cars, minivans, sports cars, pickups, heavy-duty and sport utility vehicles. Our industry manufactures, distributes and sells motor vehicle parts, accessories, service, tools, equipment, materials and supplies. Typically, aftermarket jobs are located in repair shops, automotive parts stores, warehouse distributors, and tire dealerships.

California's aftermarket industry is vital to the state's economy. The state employs 229,630 people in the aftermarket industry, representing roughly 1.5% of the state's total workforce, and is home to over 29 million vehicles. Annual aftermarket sales in California are approximately \$34.5 billion.

Aftermarket Employment

	<u>Employees</u>
Motor Vehicle Parts Manufacturing	17,844
Motor Vehicle Wholesalers of Parts and Supplies	40,734
Automotive Parts, Accessories and Tire Stores	50,791
Automotive Repair and Maintenance	120,261
TOTAL AFTERMARKET EMPLOYMENT	229,630
State Population	36,377,534
State Employment	15,640,575
Aftermarket Employment - Percent of State Population	0.6%
Aftermarket Employment - Percent of State Employment	1.5%

Aftermarket Establishments

	<u>Establishments</u>
Motor Vehicle Parts Manufacturing	390
Motor Vehicle Wholesalers of Parts and Supplies	1,819
Automotive Parts, Accessories and Tire Stores	7,184
Automotive Repair and Maintenance	14,499
TOTAL AFTERMARKET ESTABLISHMENTS	23,892
Number of Employees Per Establishment	9.6

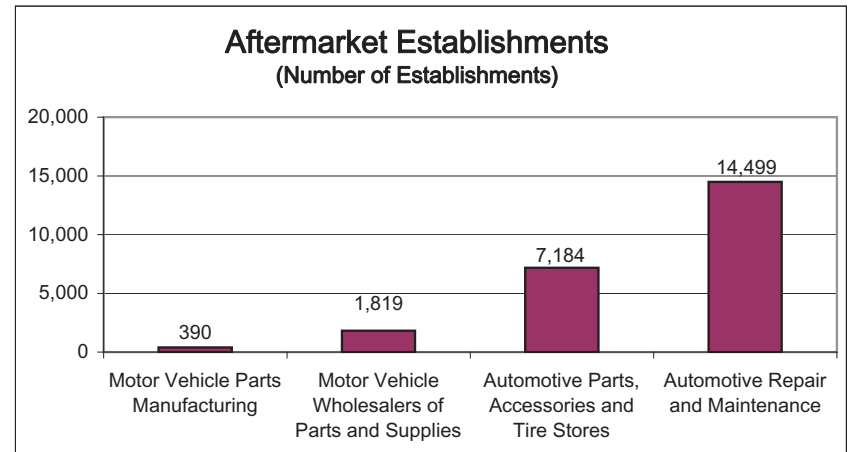
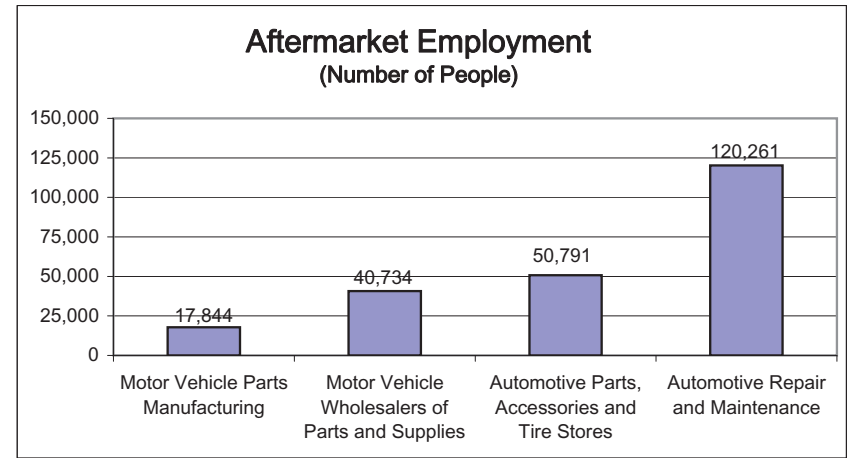
Aftermarket Sales

	<u>Sales</u>
TOTAL AFTERMARKET SALES	\$34,471,022,977

Registered Vehicles

	<u>Vehicles</u>
Cars and Light Trucks (Classes 1-3)	29,112,910
Medium and Heavy Duty Trucks (Classes 4-8)	694,681
TOTAL REGISTERED VEHICLES	29,807,591
Vehicles Per Person	0.82

Nationally, the U.S. aftermarket industry is a major contributor to the U.S. economy. It generates annual sales of approximately \$285.5 billion (2.1 percent of the U.S. GDP), as it provides the products and services needed to support the nation's 250 million registered vehicles and 206 million licensed drivers. In addition, the aftermarket employs 4.4 million people nationwide, representing about 3.3 percent of the workforce.



Sources: AAIA, U.S. Department of Commerce, U.S. Department of Labor, R.L. Polk & Company

Note: All values are from 2007.